

LOAN SYNDICATION SERVICES

for PRIVATE EQUITY & VENTURE CAPITAL

TRANSFORMING THE SYNDICATED LOAN MARKET for PRIVATE EQUITY & VENTURE CAPITAL

Working closely with ambitious private equity and venture capital firms, CooperSummors provides specialist services in Loan Syndication and strategic Capital Services. Our unique offering enables our private equity clients to outperform the market by:

- ✓ **RELEASING LOCKED-IN EQUITY**
- ✓ **FREEING CASH TO RE-INVEST**
- ✓ **DRIVING HIGHER ROE**
- ✓ **REDUCING EXPOSURE RISK**
- ✓ **CREATING ASSET LIQUIDITY**
- ✓ **RETURNING INCOME TO INVESTORS**

CooperSummors helps maximise performance in equity funds and their business investments:

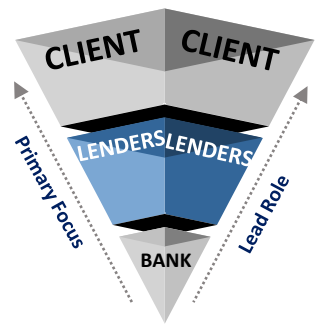
Equity Funds

Enhance liquidity and capability to drive shareholder returns, increase buying power, diversify exposure risk and maximise fund managers returns.

Business Investments

Support growth (organic & acquisition), gain market share, improve efficiencies, maximise ROE, challenge business performance whilst maintaining structural prudence.

We Differ From The Market Norm!



Our syndication model puts you first throughout the syndication process. Our non-conflicted approach is unique in today's market. The traditional offering is effectively turned on its head, for the benefit and advantage of our clients.

Our Deliverables Add Value

PREPARATION	Strategy, Financial Model, Sensitivity Analysis
PRE-LAUNCH	Pitch Approval, Soundings, Teaser
MANDATE	Due Diligence, OT&Cs, Covenants, Legals
SYNDICATION	Arranger, Liquidity Analysis, Manage, Closing
PROCESS	Due Diligence, Info Memo, Syndication Pack
PRESENTATION	Management, Equity, Investment Rationale
CLOSING	Execution, Allocation, CPs, Sell Down, 2 ^{ndary}
POST CLOSING	Representation, Amendments, Advisory, Q&A



Why appoint CooperSummors as preferred Arranger?

As a leading full service syndication specialist unencumbered by traditional constraints, we provide the ultimate solution for today's ambitious firms raising capital. Our capabilities and expertise provide:

- **TRANSPARENT FRAMEWORK**
- **35% FEE REDUCTIONS**
- **PROJECT DEAL EXCLUSIVITY**
- **TAILORED SOLUTIONS**
- **FULL DEAL EXECUTION**
- **DEDICATED CLIENT FOCUS**
- **NON-CONFLICTED SOLUTION**



TRANSFORMING THE SYNDICATED

LOAN MARKET

SAMPLE CASE STUDIES

UK FASHION

New to syndication market & challenging sector

- >£75m+ raised
- Deal oversubscribed
- Strong syndicate

US FISHERIES

New to syndication market

- >\$100m raised
- Oversubscription
- Fine pricing

UK MANUFACTURER

New to syndicated market

- £25m raised
- Oversubscribed
- Strong first syndicate group

MULTI NATIONAL RETAILER

Challenging deal structure

- >£300m facilities arranged
- Strong lending group
- 7 Year tenor

41-42 Leadenhall Market | London | EC3V 1LT

Tel: +44 (0)20 7060 9500
enquiries@coopersummors.com
www.coopersummors.com

CooperSummors is a leading full service syndication specialist, helping our private equity clients enter the international capital markets and co-ordinating the financing process on their behalf and on behalf of their vested businesses. We provide expertise in structuring corporate and project financings, restructurings and balance sheet management, enabling and empowering ambitious firms to achieve more.

